



Position: Agent - Direct Sales (Fulltime)
Location: Amsterdam, Netherlands
Company: Caribbean Travel Network B.V.

Job Description

Caribbean Travel Network operates the largest regional network of travel websites, including www.dominicantravelnetwork.com, www.cubatranselnetwork.com and www.caribbeanjet.com.

We are looking for a fulltime Sales Agent for our European Call Center, operated by Caribbean Travel Network BV. From our Amsterdam office we handle customer support (b2c/b2b) for all European for our network of websites offering travel to/from/within the Caribbean.

Each day we receive lots of telephone and email enquiries for travel reservations and/or information. As Agent – Direct Sales you will be responsible for the sales of our travel services, specifically for our customers from France and Italy. Working in a small team, led by our local Country Manager, you will assist clients with the booking of their trips. You will deal directly with your colleagues at our offices in Cuba or in the Dominican Republic or with local suppliers. You will ensure that all the logistics are taken care of so that our clients can simply enjoy their holidays.

Job Requirements

- 3-5 years work experience in direct sales with an (internet) travel company
- Bachelor level education is a preference
- Firsthand knowledge of destinations in the Caribbean (Cuba, DR: a must)
- Excellent communicative skills (verbal/written) in English, Italian and French. We have a preference for native speakers.
- Residency/work permit for the Netherlands
- Ambitious, driven, fun to be around

Company Profile

Caribbean Travel Network is a young, successful, online travel company with long term growth plans. The team currently consists of some 50 co-workers, across three offices in the Caribbean and The Netherlands.

Together we deliver ground breaking work in all aspects of the regional travel sector. Every day, we try to excel in the way we deal with our clients. But also, we take pride in being a reliable and efficient partner to our travel providers. Our marketing know-how and in-house technical skills allow us to excel in the ever changing international marketplace. And of course; we know the region like no other; this is where we come from!

Conditions

- Competitive salary & benefits
- Bonus payments
- Dynamic work environment
- Ambitious and fast growing company
- Open towards your ideas and input
- Travel within Caribbean for internal meetings, fam trips.

Are you interested and do you meet our requirements?

Please send your CV prior to 7 July 2011 to: eddie@caribbeantravelnetwork.com

For more information, visit: www.caribbeantravelnetwork.com