



Position: Agent - Direct Sales

Location: Santo Domingo (Zona Colonial)

Company: Dominican Travel Network S.A.

Job Description

Caribbean Travel Network operates the largest regional network of travel websites, including www.dominicantravelnetwork.com) www.cubatranselnetwork.com and www.debbiescaribbeanresortreviews.com.

We are looking for a Sales Agent for our Dominican Republic office, operated by Dominican Travel Network SA. From this office we handle customer support (b2c/b2b) for the USA and Canada for our network of websites offering travel to/from/within the Caribbean.

Each day we receive lots of telephone and email enquiries for travel reservations and/or information. As Agent – Direct Sales you will be responsible for the sales of our travel services.

Working in a small team, led by our Dominican Republic Country Manager, you will assist our USA and Canadian clients with the booking of their trips. You will deal directly with your colleagues at our head office or with local suppliers. You will ensure that all the logistics are taken care of so that our clients can simply enjoy their holidays.

Job Requirements:

- 3-5 years work experience in direct sales with an (internet) travel company
- University education is a preference
- Firsthand knowledge of destinations in the Caribbean (Cuba, DR: a must)
- Excellent communicative skills (verbal/written) in English and Spanish
- Residency/work permit for the Dominican Republic
- Ambitious, driven, fun to be around

Company Profile:

Caribbean Travel Network is a young, successful, online travel company with long term growth plans. The team currently consists of some 50 co-workers, across three offices in the Caribbean and The Netherlands.

Together we deliver ground breaking work in all aspects of the regional travel sector. Every day, we try to excel in the way we deal with our clients. But also, we take pride in being a reliable and efficient partner to our travel providers. Our marketing know-how and in-house technical skills allow us to excel in the ever changing international marketplace. And of course; we know the region like no other; this is where we come from!

Conditions:

- Competitive salary & benefits
- Bonus payments
- Dynamic work environment
- Ambitious and fast growing company
- Open towards your ideas and input
- Visa/work permit arrangements
- Travel within Caribbean for internal meetings, fam trips.

Are you interested and do you meet our requirements?

Please send your CV prior to 15 November 2010 to:

eddie@caribbeantravelnetwork.com

For more information, visit: www.caribbeantravelnetwork.com