



**Position:** Agent - Direct Sales

**Location:** Santo Domingo (Zona Colonial)

**Company:** Dominican Travel Network S.A.

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### **Job Description:**

Caribbean Travel Network (CTN), the owner of the Debbie Websites, is looking for a sales agent for its Dominican Republic office, operated by Dominican Travel Network SA. From this office we handle customer support (b2c/b2b) for the USA and Canada for our network of websites offering travel to/from/within the Caribbean.

Through our highly visited network of websites, each day we receive lots of telephone and email enquiries for travel reservations and/or information. As Agent – Direct Sales you will be responsible for the sales of our travel services.

Working in a small team, led by our Dominican Republic Country Manager, you will assist our USA and Canadian clients with the booking of their trips. You will deal directly with your colleagues at our head office or with local suppliers. You will ensure that all the logistics are taken care of so that our clients can simply enjoy their holidays.

### **Job Requirements:**

- 3-5 years work experience in direct sales with an (internet) travel company
- University education is a preference
- First hand knowledge of destinations in the Caribbean (Cuba, DR: a must)
- Excellent communicative skills (verbal/written) in English and Spanish
- Residency/work permit for the Dominican Republic
- Ambitious, driven, fun to be around

### **Company Profile:**

Caribbean Travel Network is a young, successful, online travel company with long term growth plans. The team currently consists of some 35 co-workers, across three offices in the Caribbean and The Netherlands.

Together we deliver ground breaking work in all aspects of the regional travel sector. Every day, we try to excel in the way we deal with our clients. But also, we



take pride in our marketing know-how and our technical skills. And of course; we know the region like no other; this is where we're from!!

All our sales are generated via our network of websites, one of the most visited networks of travel websites in the region. Our clients come from all over the world, with a focus on the USA and Europe.

**Conditions:**

- Competitive salary & benefits
- Bonus payments
- Dynamic work environment
- Ambitious and fast growing company
- Open towards your ideas and input
- Visa/work permit arrangements
- Travel within Caribbean for internal meetings, fam trips.

Are you interested and do you meet our requirements?

Please send your CV prior to 1 November 2009 to:  
[eddie@caribbeantravelnetwork.com](mailto:eddie@caribbeantravelnetwork.com)

For more information, visit: [www.caribbeantravelnetwork.com](http://www.caribbeantravelnetwork.com)