



**Position: Sales Agent**  
**Location: Santo Domingo (Zona Colonial)**  
**Company: Dominican Travel Network S.r.l.**

## **Job Description**

Dominican Travel Network is looking for enthusiastic Sales Agents for our new travel store located in the Zona Colonial in Santo Domingo. Opening in December 2011, our travel store will mark an important step in the development of the Zona Colonial as a major tourist destination in the Caribbean. Aimed at both local and foreign tourists, our new store will become “the place to be” for reservations and information for the Zona Colonial and any other destination in the Dominican Republic. Each day, lots of potential customers will enter the store with enquiries. As Sales Agent you will be responsible for turning these enquiries into sales; be it a city tour, a golf-day pass in Juan Dolio or an All-Inclusive weekend get-away in Punta Cana. Using the latest technologies in retail merchandising, you will inspire our customers to visit places you recommend to them, while making sure that our daily booking targets are met. You will work in a small team of about 10 colleagues, led by our General Manager.

## **Job Requirements**

- Minimum 2 years work experience in direct sales with an (internet) travel company
- University education is a preference
- Firsthand knowledge of most tourist destinations in the DR is a must
- Excellent communicative skills (verbal/written) in English and Spanish
- Residency/work permit for the Dominican Republic
- Ambitious, driven, fun to be around

## **Company Profile**

Dominican Travel Network is part of Caribbean Travel Network, a young, successful, online travel company with long term growth plans. The team currently consists of some 50 co-workers, across three offices in the Caribbean and The Netherlands. Together we deliver ground breaking work in all aspects of the regional travel sector. Every day, we try to excel in the way we deal with our clients. But also, we take pride in being a reliable and efficient partner to our travel providers. Our marketing know-how and in-house technical skills allow us to excel in the ever changing international marketplace. And of course; we know the region like no other; this is where we come from! Besides our travel store, we also operate a several web sites, including [www.cubatravelnetwork.com](http://www.cubatravelnetwork.com), [www.zonacolonial.com](http://www.zonacolonial.com) (launching December) and [www.debbiesdominicantravel.com](http://www.debbiesdominicantravel.com)

## **Conditions**

- Competitive salary & benefits
- Bonus payments
- Dynamic work environment
- Ambitious and fast growing company
- Open towards your ideas and input
- Visa/work permit arrangements
- Travel within Caribbean for internal meetings, fam trips.

## **Are you interested and do you meet our requirements?**

Please send your CV prior to 15 November 2011 to: [eddie@caribbeantravelnetwork.com](mailto:eddie@caribbeantravelnetwork.com) .

For more information, visit: [www.caribbeantravelnetwork.com](http://www.caribbeantravelnetwork.com)